missoula food bank
annual report 2016
Dear friends,

As I look back on the past year at Missoula Food Bank, I am filled with gratitude and pride. So much has happened here, and so much work has been done. And all of Missoula Food Bank’s accomplishments are a direct result of incredibly generous gifts of time, talent and financial resources from so many wonderful people.

In our store area, we again saw more need and provided more services than ever before. More than 21,000 separate individuals visited the food bank, combining for more than 80,000 visits. This is a 9% increase over visits in 2015. Incredibly, there was food on our shelves for every single person and each family that came to the food bank in their time of need.

At the same time, our programs that address childhood hunger grew dramatically. Our staff and volunteers are ambitious and creative in their commitment to make sure that all children in Missoula are fed. In response to identified needs, we expanded our Kids EmPower Pack and Kids Table Programs. Our after school meals sites in Missoula’s highest-need neighborhoods served 48,905 meals to kids at risk of hunger, many of whom we know were not going home to a nutritious dinner. Our Kids EmPower Pack program now helps 750 kids each weekend who experience chronic hunger at home. Our summer meal program expanded to four open sites last year, welcoming kids to eat meals at Council Groves Apartments, Missoula Public Library, North Missoula CDC Burns Street Community Center and Frenchtown Library – this while also supporting enrollment programs like WORD’s Summer Arts and Leadership Camp for children experiencing homelessness, Flagship which welcomes all kids regardless of income, and Lewis and Clark’s Strong Kids Camp for children who are experiencing social and emotional challenges.

As all of this work is happening at our current site, work is also happening every day at our future home at 1720 Wyoming. We broke ground in May 2016 and plan to be in this building by May of 2017. We are excited to have the room to not only meet the needs of our community in a better and more dignified way, but also to offer needed ancillary programming designed to help our neighbors move toward sustainable food security to break the cycle of poverty.

We are grateful every day for the generous people who have given to the food bank’s capital campaign for our new facility. Never have I been so amazed at the generosity and big-hearted kindness that is personified by so many in this community. Pending a successful outcome of our New Markets Tax Credits process, this project is completely funded. We are especially grateful to our campaign chairs, Rick Wishcamper and Kim Shappee, as well as tireless volunteer Bill Bouchee, all of whom worked diligently to ensure that this effort was successful.

There’s a lot to be grateful for. Thanks for making sure that our shelves have food for every family or individual in need. Thanks for supporting innovative child nutrition programs that break down barriers and nourish Missoula children. Thanks for helping enable Missoula Food Bank to move forward with a bold construction project that will have far-reaching outcomes.

We can’t do this without you. Thanks for walking this journey with us.

Sincerely,

Aaron Brock, Executive Director
mission

Our mission is to lead the movement to end hunger in our community through activism, volunteerism and healthy food for all.

vision

Missoula Food Bank envisions a community that works together in building a hunger-free Missoula where:

• everyone has regular access to nutritious food;
• every working household is food secure and can afford their basic needs;
• every child is nourished and has an equal opportunity to learn, grow and succeed;
• every senior has access to the food they need to age with dignity regardless of mobility, transportation or health barriers;
• no one feels shame or experiences stigma when asking for help;
• all those who need social safety net programs have access and participate;
• no good food goes to waste; and
• those most impacted are a leading voice in the solutions to poverty and hunger.

values

• We respect and treat every person with dignity, empathy and equity.
• We believe that access to nutritious food is a basic right of every person.
• We respect the concept of client choice in the selection of available food.
• We provide compassionate service that is proactive, innovative, and collaborative.
• We believe that we must be excellent stewards of our resources.
• We act with openness, integrity and accountability.
• We actively advocate for solutions to hunger.

staff

Aaron Brock, Executive Director
Kelli Hess, Program Operations Director
Jessica Allred, Director of Development & Advocacy
Jamie Breidenbach, Program Services Coordinator
Kelsey Olson, Events & Marketing Coordinator
Mo Grumbly, Store Services Coordinator
Caitlyn Taix, Volunteer Coordinator
Gregg Asciutto, Warehouse Manager
Ben Prez, Store Service Assistant
Bob Christian, Driver & Operations Assistant
Paula Raines, Office Manager

board of directors

Boni Braunbeck
James B. Clapp
Joe Lanza
Kathleen McCart
Paige Judnich
Tim Edwards
Gay Peterson
Jody Verity
John Passuccio
Kathy Brasington
Patty Guiberson
Gay Peterson
Jody Verity
John Passuccio
Kathy Brasington
Patty Guiberson
Gay Peterson
Jody Verity
John Passuccio
Kathy Brasington
Patty Guiberson
our store

The Store is our base for addressing hunger as it happens in our community. Modeled like a grocery store, families who come through our doors are able to access a three to five day supply of nutritionally balanced food for everyone in the house. Our choice model means that families choose from the food we have available, strengthening dignity.

- 16% of people who visited our food bank in 2016 were surviving on less than $2 a day
- 21,021 Individuals served in our Store
- 6,636 Different households served in our Store
- 80,019 Total Store Services
- 1,630,049 Total pounds of food distributed

Average monthly income: $826
Average monthly rent or mortgage: $504

61% of monthly income is devoted to mortgage or rent
Food Circle & fresh food rescue

Our Food Circle program accepts prepared, perishable food from commercial food establishments. Using sanitized containers, excess prepared food is collected from donors by a driver trained in safe food handling. Donated food is briefly stored in our walk-in cooler until it is repackaged into single serving meals by our volunteers. Meals are labeled and dated and immediately frozen for distribution in our store.

In 2016, Missoula Food Bank rescued 48,840 pounds of prepared food from local restaurants and caterers - keeping good food on plates and out of the land fill.

Food Circle & Fresh Food Rescue Partners

- Albertsons - Eastgate Shopping Center
- Albertsons - Trempers Shopping Center
- Bernice’s Bakery
- Caffe Dolce
- China Buffet
- Clark Fork Saturday Farmer’s Market
- Community Medical Center
- Costco
- Einstein Bagels
- Good Food Store
- Great Harvest Bread Co.
- Ina’s Indian Tacos
- Le Petit Outre
- Masala
- Missoula Downtown Association’s “Out to Lunch”
- Missoula Fresh Market - Broadway
- Natural Grocers by Vitamin Cottage
- Orange Street Food Farm
- Pagoda
- Pizza Hut - Brooks Street, Reserve Street, and UM Campus
- Polka Dot Patties
- Rosauers Supermarket
- Sa Wa Dee
- St. Patrick Hospital
- Two Sisters Catering
- University of Montana - Catering
- University of Montana - Corner Store
- University of Montana - Dining Services
- University of Montana - Food Court
- University of Montana - Think Tank
- Walmart - Highway 93
- Wheat Montana
Kids EmPower Pack

Each Friday in schools across Missoula, Kids EmPower Packs are being tucked into the backpacks of kids who face chronic hunger over the weekends. The food in their EmPower Packs is nutritionally balanced, and is simple to prepare, as many children may not have an adult in the house at all meal times.

Kids in the program are identified by school officials (Teachers, Family Resource Coordinators, Principals, etc.) who recognize behaviors and circumstances of children living in chronic hunger at home.

Each Kids EmPower Pack contains 2 entrees, 2 breakfasts, hearty snacks, fresh fruit, and milk.

The need continues to grow.

EmPower Packs distributed each year
- 2014 - 2015: 10,509
- 2015 - 2016: 16,704
- 2016 - 2017: 26,110

Kids Enrolled in Kids EmPower Pack Program
- 2014-15: 300
- 2015-16: 512
- 2016-17: 750
ROOTS

For many of our aging neighbors, basic nutrition is unaffordable. Through the ROOTS program, a fleet of volunteers go out into city and rural neighborhoods, delivering needed food that helps our neighbors to age in their homes.

Missoula Food Bank also aids our aging population by providing SNAP (Supplemental Nutrition Assistance Program) Application Assistance and LIEAP (Low Income Energy Assistance Program) Application Assistance.

Seniors are the fastest growing population that we serve at Missoula Food Bank. The ROOTS program recently added 140 spots to reach more seniors in our community.

Missoula Food Bank Store Customers: Seniors
Volunteers are critical to our mission.

People of diverse experiences share their time, energy and talents through a variety of jobs. These include stocking of the store’s shelves, sorting food, interviewing customers, bagging groceries, serving summertime lunches, repacking perishable food, collecting donated goods, packing Kids EmPower Packs, and delivering food to local seniors.

Over 3,000 different people volunteer with Missoula Food Bank each year.

Our volunteer force is the equivalent of 15 full-time staff.

Volunteer Hours Worked

<table>
<thead>
<tr>
<th>Year</th>
<th>Hours Worked</th>
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<tbody>
<tr>
<td>2016</td>
<td>31,243</td>
</tr>
<tr>
<td>2015</td>
<td>27,128</td>
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<tr>
<td>2014</td>
<td>18,250</td>
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Individual Volunteers

<table>
<thead>
<tr>
<th>Year</th>
<th>Volunteers</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>3,630</td>
</tr>
<tr>
<td>2015</td>
<td>1,574</td>
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</table>
Kids Table

Kids Table is a partnership between Missoula Food Bank and after-school and summer programs. Through Kids Table, Missoula Food Bank provides healthy after-school and summer meals to children in Missoula’s highest need neighborhoods.

During the school year, we serve **600 meals** every day at local schools through partnerships with after-school programs like Flagship and Boys & Girls Club.

During the summer, we serve nearly **20,000 breakfasts, lunches, suppers, and snacks** to kids who are at particularly high risk of hunger during long vacations away from school.

**2016 - 2017:** 61,527 meals

**2015 - 2016:** 35,275 meals

We see a difference.

Children who participate in Kids Table show fewer behavioral issues, are better focused, and have a higher attendance in after-school and summer programs.
expenses

program
$970,707 | 94%

management
$198,468 | 5%

fund raising
$45,434 | 1%

income

donations*
$2,203,026 | 50%

foundation*
$1,969,019 | 45%

Combined Federal Campaign
$5,564 | 0%

United Way of Missoula
$13,559 | 0%

City of Missoula (CDBG)
$10,800 | 0%

religious organizations
$40,102 | 1%

federal & state
$103,938 | 2%

missoula county
$37,800 | 1%

* - $3,170,301 for Capital Campaign
# Financials

## Expenditures

<table>
<thead>
<tr>
<th>Category</th>
<th>2016</th>
<th>%</th>
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</thead>
<tbody>
<tr>
<td>Program</td>
<td>970,707</td>
<td>93.57%</td>
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<tr>
<td>Management</td>
<td>198,468</td>
<td>5.23%</td>
</tr>
<tr>
<td>Fund Raising</td>
<td>45,434</td>
<td>1.20%</td>
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<tr>
<td><strong>Total expenses without food</strong></td>
<td>1,214,609</td>
<td>100%</td>
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<tr>
<td>Non-cash (food distributed)</td>
<td>2,578,175</td>
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<tr>
<td><strong>Total expenses</strong></td>
<td><strong>$3,792,784</strong></td>
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## Income

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individual Donations</td>
<td>2,203,026</td>
<td>50%</td>
</tr>
<tr>
<td>Corporate and Foundation</td>
<td>1,969,019</td>
<td>45%</td>
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<tr>
<td>United Way of Missoula</td>
<td>13,559</td>
<td>0%</td>
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<tr>
<td>Missoula County</td>
<td>37,800</td>
<td>1%</td>
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<tr>
<td>Federal and State</td>
<td>103,938</td>
<td>2%</td>
</tr>
<tr>
<td>City of Missoula (CDBG)</td>
<td>10,800</td>
<td>0%</td>
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<tr>
<td>Combined Federal Campaign</td>
<td>5,564</td>
<td>0%</td>
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<tr>
<td>Religious Organizations</td>
<td>40,102</td>
<td>1%</td>
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<tr>
<td>Other Income (Loss)</td>
<td>(7,945)</td>
<td>0%</td>
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<tr>
<td><strong>Total income</strong></td>
<td><strong>$6,904,886</strong></td>
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**Donated Food** 2,516,517
**Donated Services (In-Kind)** 12,506
**Non-cash** 2,529,023

**Total income** $6,904,886
In late Spring, Missoula Food Bank will be moving to our new home at 1720 Wyoming Street.

Alongside improved waiting room space, an expanded service area, and adequate parking for our neighbors, our food bank will be home to innovative programming spaces to help address the causal issues of hunger and reduce the stigma that surrounds food insecurity.
The EmPower Place is an exciting collaboration between spectrUM Discovery Area, Missoula Public Library and Missoula Food Bank. This space will bring STEM education and early literacy activities to families in our new neighborhood and families who use our services.

We will also be home to the Bill & Rosemary Gallagher Kitchen, where neighbors, customers and friends can come together to make meals, learn skills, and build community.

EmPower Place

Bill & Rosemary Gallagher Kitchen