THANK YOU

healthy food for all
cooking classes
Empower Place
Thanksgiving Distribution
Stamp Out Hunger
empty bowls, full souls
emergency food
food drive
Kids Table
Summer Meals
kids eat free
advocacy
Holiday Food Drive
free simple confidential
activism
food rescue
dignity
respect
get help
missoula food bank & community center
we nourish community
motions
mobile meals bus
ROOTS
volunteerism
Can the Cats Food Drive
trick-or-treat
so missoula eats
SNAP Application
Assistance

Missoula Food Bank & Community Center
2017 Annual Report
Dear Friends,

A lot has happened in this past year. We moved into our new facility at 1720 Wyoming Street, added several new programs, changed our name, and served more people than ever. And as our work expanded, so too did the generosity of our friends and neighbors, who continued to give generously, and whose generosity enables everything that happens here.

When we moved into our new home, we knew that there was unmet need in our community. We had heard from people who struggled to access food at our prior location because of a lack of parking, or long-wait times in a crowded space. So we anticipated that we’d provide groceries to more families after our relocation. It’s clear now that we underestimated this increase. Month to month, we are seeing close to 25% more visitors than we saw a year ago.

In 2017, 25,344 separate individuals came through our doors, combining for more than 96,000 visits. This is an increase of just over 20% from our 2016 numbers.

While our new home has let us meet more of the need in our community, in a way that is more welcoming and dignified than ever, it has also let us offer some exciting new programs. Our Learning Kitchen hums with several cooking classes each week. Our Kids EmPower Place offers a fun space for kids and parents to play and learn with our partners from spectrUM and the Missoula Public Library.

Financially, Missoula Food Bank & Community Center remains strong. The generosity of our community during the capital campaign to relocate resulted in no mortgage – this space is completely paid for. What this means is that ongoing donations are invested directly into maintaining and strengthening our mission work of leading the effort to end hunger in our community through activism, volunteerism and healthy food for all.

I believe in a Culture of Yes. When a family walks through our doors needing groceries, we actively tear down barriers to service. We will get them the food that they need. When a school resource counselor calls and tells us that she needs more Kids EmPower Packs (a Friday afternoon pack of food that kids take home for the weekend) we make sure that those packs are available that same week. The same culture permeates every piece of work that we do.

We are only able to do this because of you, and we are so very grateful. It is humbling to be a part of an organization where so many of our neighbors give what they can to sustain our efforts. We work hard every day to provide a strong return on the investment that our donors make. Thank you for being a part of our work. We can’t do this without you.

Sincerely,

Aaron Brock
Executive Director

Vision

Missoula Food Bank & Community Center envisions a community that works together in building a hunger-free Missoula where:

- everyone has regular access to nutritious food;
- every working household is food secure and can afford their basic needs;
- every child is nourished and has an equal opportunity to learn, grow and succeed;
- every senior has access to the food they need to age with dignity regardless of mobility, transportation or health barriers;
- no one feels shame or experiences stigma when asking for help;
- all those who need social safety net programs have access and participate;
- no good food goes to waste; and
- those most impacted are a leading voice in the solutions to poverty and hunger.

Values

- We respect and treat every person with dignity, empathy and equity.
- We believe that access to nutritious food is a basic right of every person.
- We respect the concept of client choice in the selection of available food.
- We provide compassionate service that is proactive, innovative, and collaborative.
- We believe that we must be excellent stewards of our resources.
- We act with openness, integrity and accountability.
- We actively advocate for solutions to hunger.
What customers are saying

Missoula Food Bank & Community Center envisions a community that works together in building a hunger-free Missoula where:

Without this service so many in our area would go hungry. Thank you for what you do.
- Jeffery, December 2017

Missoula Food Bank is the best! They are passionate and nonjudgmental.
- Jordan, November 2017

The new building is beautiful. The staff and volunteers are amazing and friendly. Thanks to everyone who volunteers to pack the kids lunches. My daughter loves the kids room.
- Brandy, August 2017

These guys rock! There is no income limit for services. What a difference they make in this community.
- Jasmine, May 2017

I love the Missoula Food Bank. It is truly a community institution with a mission and attitude toward fighting hunger I deeply respect and admire. It’s a great community place as volunteers and staff work together in partnership to help clients who need the food bank. Also, highly professional staff and volunteers.
- Brock, January 2017

Volunteerism

Volunteers are critical to our mission. People of diverse experiences share their time, energy and talents through a variety of jobs. Volunteers stock shelves, sort food, interview customers, enter data, bag groceries, clean, portion food, pack meals, deliver food and much more. More than 3,000 Missoulians take part in daily activities of our food bank each year. Volunteers are always needed and welcome!

Store

Asking for help is something that can be difficult to do, but getting food at our Food Bank store is free, simple, and confidential.

I have learned from the employees here and the volunteers to use a more gentle approach — with the customers, and with each other. It’s opened my eyes and made me more knowledgeable about the community and those in need. I have seen the strength and gratitude that the clients give. It’s humbling. I think, to accept help than it is to give help, and the customers do so graciously. Being able to help others makes me feel good (and we all want to feel good, right?)
- Jeanne

I volunteer because I think it’s a very good cause and I feel that I need to pay back some of the things that I’ve been blessed with.
- Deanna

I have 2.5 years of policy volunteer experience, and I wish to continue to serve in the same capacity.
- Paige Judnich

2017 Volunteer Awards and Years of Service

Swiss Army Knife Award: John Walker, 3 years
Mr. Reliable Award: Adam Lilly, 7 months
Ms. Reliable Award: Ruth Schaub, 3.5 years
Personal Care & Random Rack Specialist: Doris Walther, 8.5 years
Egg-cellent Award: Shirley Johnson, 2 years
Extra Mile Award: Bob Ziccardi, 3 years
Above & Beyond Award: Sigi Olson, 7 years
Youth Volunteer of the Year: Camryn Cooper, 3 years
Workplace Volunteerism Award: Koach Construction, 2 years
Community Partner of the Year: Missoula Correctional Services, 27 years
It Takes A Village Award: Lolo School, 2 years
Policy Volunteer of The Year: Paige Judnich, 2.5 years
Rookie of the Year: Kathy Noble, 1.5 years
Volunteer of the Year: Lenny Furey, 3 years

Our Customers

49% Adults
16% Seniors
35% Children

Our Customers

2016
- 88,019
2017
- 96,477

Store Services

Number of Unique Individuals Served

2016
- 21,021
2017
- 25,344

2016
2017
96,477
88,019
0 20,000 40,000 60,000 80,000 100,000

Volunteer Hours Worked by Calendar Year

2014
- 18,250
2015
- 27,128
2016
- 31,243
2017
- 35,915

Volunteerism

4,216 individuals volunteered at our local Food Bank in 2017
Kids EmPower Pack

volunteers: 670

Kids EmPower Pack is a weekend nutrition program helping students to stay healthy & nourished when school is not in session. Each Friday, a bag of food is tucked into the backpack of children who experience chronic hunger over the weekends. This vital nutrition program reaches students in 23 different schools in our community, ranging from preschool to high school.

1 in 3 store visitors are kids

Kids Table Summer

Every summer, our food bank provides healthy, daily meals for children who rely on the federal breakfast & lunch program as their main source of nutrition during the school year. Partnering with low-income housing communities, Missoula Public Library, schools & camps accessible to low-income families, we provide over 20,000 meals so kids can be kids all summer.

Kids Table After-School

Each day afterschool, MFB&CC provides health meals to kids who may not be going home to dinner on the table. This five component “super snack” helps increase participation in after-school enrichment activities, reduces bullying behaviors in these important hours, and ensures that every child has three meals each day. Every meal includes fresh, diverse foods helping to build healthy eating habits.

A collective impact effort by our food bank, Missoula Public Library and spectrUM, EmPower Place is a dynamic learning center dedicated to nourishing the bodies & minds of Missoula’s children & families. The space offers science education & exhibits, literacy programming & library services, role model engagement & pathways to higher education and healthy food all under one roof. EmPower Place is powered in part by the Institute of Museum and Library Services.

Kids Enrolled in the Kids EmPower Pack Program

- 2017: 750
- 2016: 512
- 2015: 300

Kids EmPower Packs are nourishing students at:

- Head Start Bethel
- Head Start Bonner
- Head Start S. Avenue
- Whittier Head Start
- Jefferson School
- Bonner Elementary
- C.S. Porter Middle
- Chief Charlo Elementary
- Cold Springs Elementary
- Franklin Elementary
- Hawthorne Elementary
- Hellgate Elementary
- Lewis & Clark Elementary
- Lolo Elementary
- Lowell Elementary
- Meadow Hill Middle
- Paxson Elementary
- Rattlesnake Elementary
- Russell Elementary
- Target Range
- Washington Middle
- Big Sky High School
- Hellgate High School

2017 Kids Table Summer Open Meal Sites

EmPower Place • Council Groves • Missoula Public Library
ROOTS
volunteers: 150

ROOTS is a monthly delivery (or pick up) program for income-qualifying people aged 60 or older. On the second Thursday of each month, staple food items are delivered to the doorsteps of seniors who may have transportation or mobility challenges. Food is also available for pick up, at which time seniors can also shop our Store Program. Included with the pantry staples, MFB&CC supplements ROOTS boxes with fresh fruits and vegetables and Ensure nutrition supplement drinks.

In 2017, our ROOTS Program volunteers drove a total of 9,511 miles delivering ROOTS boxes to home-bound seniors in our community.

Bill & Rosemary Gallagher Learning Kitchen & Conference Room

In the Bill & Rosemary Gallagher Learning Kitchen, our food bank offers free cooking classes to help connect families with skills and know-how for healthy, low-cost meal preparation and food preservation. We are also able to partner with other service providers in this space for workshops and other educational opportunities for our customers and community.

“Since a young age I have volunteered at our community Food Bank in Big Sky Montana. I enjoyed being able to pass on my love for cooking to the Missoula community during my Culinary Training at Big Sky Culinary Institute.”

- Rachael Bartick

Food Circle Rescue

Our Food Circle program accepts prepared, perishable food from commercial food establishments. Using sanitized containers, excess prepared food is collected at donor establishments by a driver trained in safe food handling. Donated food is briefly stored in our walk-in cooler until it is repacked into single serving meals. Meals are labeled and dated and immediately frozen for distribution.

Donor

Albertson’s Eastgate
Albertson’s Trempers
Botanie Soap
Costco
Dalany’s Meats
Doug Beeler
Einstein Bros Bagels
Farmer Boy Eggs
Farmer’s Market
Garden City Harvest
Good Food Store
Great Harvest Bread
Ina’s Indian Tacos
Le Petite Outre
Lolo Locker
Msla Fresh Market Reserve
Natural Grocers
New Rockport Colony
Orange Street Food Farm
Private Donations
Rousiers
St. Patrick’s Hospital
Topp Company
Walmart Brooks
Western MT Grower’s Co-op
Wheat Montana
Worden’s Market
Zip Beverage

TOTAL: 939,164 LBS

Grocery Rescue

Donor

Albertson’s Eastgate
Albertson’s Trempers
Botanie Soap
Costco
Dalany’s Meats
Doug Beeler
Einstein Bros Bagels
Farmer Boy Eggs
Farmer’s Market
Garden City Harvest
Good Food Store
Great Harvest Bread
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TOTAL: 939,164 LBS

- Rachael Bartick

Bill & Rosemary Gallagher Learning Kitchen & Conference Room

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“Since a young age I have volunteered at our community Food Bank in Big Sky Montana. I enjoyed being able to pass on my love for cooking to the Missoula community during my Culinary Training at Big Sky Culinary Institute.”

- Rachael Bartick
**Income**

- **Individual Donations** $1,069,370 | 40%
- **Corporate and Foundation** $317,390 | 12%
- **Missoula County** $245,000 | 9%
- **Federal and State** $234,662 | 9%
- **City of Missoula** $315,854 | 12%
- **Religious Organizations** $33,135 | 1%
- **Other Organizations** $33,135 | 1%
- **United Way of Missoula** $12,853 | 0%
- **Combined Federal Campaign** $475,436 | 18%

**Total income** $5,249,758

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**Financials**

<table>
<thead>
<tr>
<th>Expenses</th>
<th>MFB</th>
<th>QALICB</th>
<th>ELIMINATING ENTRIES</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program</td>
<td>$1,174,291</td>
<td>91.48%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Management</td>
<td>272,116</td>
<td>6.80%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fund Raising</td>
<td>68,657</td>
<td>1.72%</td>
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<td></td>
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<tr>
<td>Total expenses</td>
<td>1,515,064</td>
<td>100%</td>
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<td></td>
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<tr>
<td>Non-cash (food distributed)</td>
<td>2,484,142</td>
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<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total expenses without food</strong></td>
<td>$3,999,206</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**MFB**

- **Program** 1,174,291
- **Management** 272,116
- **Fund Raising** 68,657
- **Total expenses** 1,515,064
- **Non-cash (food distributed)** 2,484,142
- **Total expenses without food** $3,999,206

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**Missoula Food Bank 2016 - 2017 Fiscal Year End Balance Sheet**

**Assets**

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>MFB</th>
<th>QALICB</th>
<th>ELIMINATING ENTRIES</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Assets</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$4,411,792</td>
<td></td>
<td>$566,674</td>
<td>$5,978,466</td>
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<tr>
<td>Other receivables</td>
<td>616,652</td>
<td>(12,000)</td>
<td>616,652</td>
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<tr>
<td>Accounts receivable</td>
<td>111,803</td>
<td>(12,000)</td>
<td>111,803</td>
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<tr>
<td>Inventories</td>
<td>4,270</td>
<td></td>
<td>4,270</td>
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</tr>
<tr>
<td>Total current assets</td>
<td>5,093,288</td>
<td>(290,971)</td>
<td>4,802,317</td>
<td></td>
</tr>
<tr>
<td><strong>Property and Equipment</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total property and equipment, at cost</td>
<td>330,914</td>
<td>(290,971)</td>
<td>35,943</td>
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<tr>
<td>Less: accumulated depreciation</td>
<td>330,914</td>
<td>(290,971)</td>
<td>35,943</td>
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<tr>
<td>Net property and equipment</td>
<td>0</td>
<td>(290,971)</td>
<td>0</td>
<td></td>
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<tr>
<td><strong>Investments</strong></td>
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<tr>
<td>Total investments</td>
<td>12,853</td>
<td>(290,971)</td>
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<tr>
<td><strong>Liabilities and Net Assets</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total liabilities</td>
<td>7,074,071</td>
<td>(290,971)</td>
<td>4,900,209</td>
<td></td>
</tr>
<tr>
<td><strong>Net Assets</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Total other assets</td>
<td>7,074,071</td>
<td>(290,971)</td>
<td>4,900,209</td>
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</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>8,419,622</td>
<td>$3,677,122</td>
<td>$202,971</td>
<td>14,491,773</td>
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</tbody>
</table>

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**Liabilities and Net Assets**

<table>
<thead>
<tr>
<th>Liabilities and Net Assets</th>
<th>MFB</th>
<th>QALICB</th>
<th>ELIMINATING ENTRIES</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Liabilities</strong></td>
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<td></td>
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<tr>
<td>Total current liabilities</td>
<td>3,604,672</td>
<td>6,042,292</td>
<td>(12,000)</td>
<td>9,754,964</td>
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<td><strong>Long-Term Liabilities</strong></td>
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<td>Total long-term liabilities</td>
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<td>8,753,904</td>
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<td><strong>Total Liabilities</strong></td>
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<td>12,044,584</td>
<td>(12,000)</td>
<td>13,044,584</td>
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<tr>
<td><strong>Total Net Assets</strong></td>
<td>7,074,071</td>
<td>(290,971)</td>
<td>4,900,209</td>
<td></td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>8,419,622</td>
<td>$3,677,122</td>
<td>$202,971</td>
<td>14,491,773</td>
</tr>
</tbody>
</table>

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**Incomes and Other Support**

- **Donated food** $2,543,936
- **Holiday drive** 235,573
- **Other income** $1,189,777
- **Combined Federal Campaign** $475,436

**Total income** $5,249,758

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**Expenditure**

<table>
<thead>
<tr>
<th>Expenditures</th>
<th>MFB</th>
<th>QALICB</th>
<th>ELIMINATING ENTRIES</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program service</td>
<td>3,604,672</td>
<td>65,761</td>
<td>(12,000)</td>
<td>3,668,433</td>
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<tr>
<td>Management and general</td>
<td>239,919</td>
<td>32,197</td>
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<td>Fundraising</td>
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<td></td>
<td>68,657</td>
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<tr>
<td>Total expenses</td>
<td>3,913,248</td>
<td>97,958</td>
<td>(12,000)</td>
<td>4,900,209</td>
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<tr>
<td><strong>Change in Net Assets</strong></td>
<td>$1,336,506</td>
<td>$12,044,584</td>
<td>(12,000)</td>
<td>$1,250,552</td>
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</tbody>
</table>

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Aaron's Note: 2017’s financials are skewed in a substantial way by our construction project and capital campaign fundraising. Much of our income was earmarked to support this capital project, and we are so grateful to be in our new home without debt. Similarly, on our Balance Sheet, you may notice a QALICB entry. This is a required component of the New Markets Tax Credit funding we received as a part of our construction project. If you have questions about these financials, please feel free to contact me directly at 406.549.0543 or at aaron@missoulafoodbank.org. Thanks!
THANK YOU!

Missoula Food Bank & Community Center
1720 Wyoming Street | Missoula, MT 59801 | 406.549.0543
mail@missoulafoodbank.org | www.missoulafoodbank.org

Staff

Jessica Allred  Director of Advocacy & Development
Gregg Asciutto  Warehouse Manager
Jamie Breidenbach  Program Manager
Aaron Brock  Executive Director
Amanda Ceaser  Events & Marketing Coordinator
Bob Christian  Driver & Operations Assistant
Margaret Cobb  Program Services Assistant
Mo Grumbly  Store Services Coordinator
Kelli Hess  Director of Operations
Emily Kaplan  Volunteer Assistant
Quinn Mawhinney  Education Coordinator
Rebecca Paquette  Development Coordinator
Paula Raines  Office Manager
Caitlyn Taix  Volunteer Coordinator
Cam Van Beek  Receiving Assistant